

WHAT'S YOUR TYPE?

ISTJ "DOING WHAT SHOULD BE DONE"	ISFJ "A HIGH SENSE OF DUTY"	INFJ "AN INSPIRATION TO OTHERS"	INTJ "EVERYTHING HAS ROOM FOR IMPROVEMENT"
ISTP "READY TO TRY ANYTHING ONCE"	ISFP "SEES MUCH BUT SHARES LITTLE"	INFP "PERFORMING NOBLE SERVICE TO AID SOCIETY"	INTP "A LOVE OF PROBLEM-SOLVING"
ESTP "THE ULTIMATE REALISTS"	ESFP "YOU ONLY GO AROUND ONCE IN LIFE"	ENFP "GIVING LIFE AN EXTRA SQUEEZE"	ENTP "ONE EXCITING CHALLENGE AFTER ANOTHER"
ESTJ "LIFE'S ADMINISTRATORS"	ESFJ "HOSTS AND HOSTESSES OF THE WORLD"	ENFJ "SMOOTH TALKING PERSUADERS"	ENTJ "LIFE'S NATURAL LEADERS"

ANSWER SHEET

with

**SAMPLE ANSWER SHEET &
SCORING INSTRUCTIONS &
EXTRA ANSWER SHEET**

For my clients and those who would benefit from gaining a fuller understanding and insight into and about your personality traits and those elusive influences that steer many of your life choices; that they may further enrich your life, increase more of what works for you and decrease what does not; deepen rapport and your connection with loved-ones and friends; maintain good health and high spirits and reduce stress; and last, but not finally, make your way in the world and enhance creative and business endeavors and service to others.

I have taken the liberty of offering up David Keirsey's temperament sorter with information and references from both Keirsey and Myers-Briggs all of whom have written books and offer questionnaires for elucidating and organizing feedback about your personality and assisting in making life choices.

You have my best wishes for an interesting and informative exercise which is not the end but merely a new beginning. Follow-through and discover your rewards.

Marie Margenau-Spatz, Ph.D.
February 2002

Directions for Scoring

1. Add down so that the total number of "a" answers is written in the box at the bottom of each column (see illustration). Do the same for the "b" answers you have checked. Each of the 14 boxes should have a number in it.
2. Transfer the number in box No. 1 of the answer sheet to box No. 1 below the answer sheet. Do this for box No. 2 as well. Note, however, that you have two numbers for boxes 3 through 8. Bring down the first number for each box beneath the second, as indicated by the arrows. Now add all the pairs of numbers and enter the total in the boxes below the answer sheet, so each box has only one number.
3. Now you have four pairs of numbers. Circle the letter below the larger number of each pair (see answer sheet below for illustration). If the two numbers of any pair are equal, then circle neither, but put a large X below them and circle it.

Sample Answer Sheet

a		b		a		b		a		b		A		b		a		b		a		b		a		b	
1	✓			2	✓			3	✓			4		✓		5		✓		6	✓			7			✓
8	✓			9	✓			10	✓			11		✓		12		✓		13	✓			14	✓		
15	✓			16	✓			17	✓			18		✓		19		✓		20	✓			21	✓		
22		✓		23	✓			24	✓			25		✓		26		✓		27	✓			28	✓		
29	✓			30	✓			31		✓		32		✓		33		✓		34	✓			35	✓		
36	✓			37	✓			38	✓			39		✓		40		✓		41	✓			42	✓		
43		✓		44		✓		45	✓			46		✓		47		✓		48	✓			49			✓
50	✓			51	✓			52	✓			53		✓		54	✓			55	✓			56	✓		
57	✓			58	✓			59	✓			60		✓		61		✓		62	✓			63			✓
64	✓			65	✓			66		✓		67		✓		68		✓		69	✓			70	✓		

1	8	2	2	3	9	1	4	3	8	2	4	5	0	10	6	5	1	9	6	7	10	0	8	7	7	3	8
					add				9	1			add				0	10		add				10	0		

1	8	2	2	3	17	3	4	5	1	19	6	7	17	3	8
	E	I			S	N			T	F			J	P	

*The Keirsey Temperament Sorter is copyrighted by David Keirsey from the book Please Understand Me and Please Understand Me II Copyrighted © 1978 David Keirsey.

Answer Sheet

Enter a check for each answer in the column for a or b. Remember to circle the letter below the larger number of each pair (see Sample Answer Sheet above for illustration). If the two numbers of any pair are equal, then circle neither, but put a large X below them and circle it.

a		b		a		b		a		b		a		b		a		b									
1				2				3				4				5				6				7			
8				9				10				11				12				13				14			
15				16				17				18				19				20				21			
22				23				24				25				26				27				28			
29				30				31				32				33				34				35			
36				37				38				39				40				41				42			
43				44				45				46				47				48				49			
50				51				52				53				54				55				56			
57				58				59				60				61				62				63			
64				65				66				67				68				69				70			

1	2 3	4 3	4 5	6 5	6 7	8 7	8
↓		add →→→	↓		add →→→	↓	
1	2	3	4	5	6	7	8
E	I	S	N	T	F	J	P

Extra Answer Sheet

Enter a check for each answer in the column for a or b. Remember to circle the letter below the larger number of each pair (see Sample Answer Sheet below for illustration). If the two numbers of any pair are equal, then circle neither, but put a large X below them and circle it.

a		b		a		b		a		b		a		b		a		b									
1				2				3				4				5				6				7			
8				9				10				11				12				13				14			
15				16				17				18				19				20				21			
22				23				24				25				26				27				28			
29				30				31				32				33				34				35			
36				37				38				39				40				41				42			
43				44				45				46				47				48				49			
50				51				52				53				54				55				56			
57				58				59				60				61				62				63			
64				65				66				67				68				69				70			

1	2 3	4 3	4 5	6 5	6 7	8 7	8
	add → → →		add → → →		add → → →		
↓		↓		↓		↓	
1	2	3	4	5	6	7	8
E	I	S	N	T	F	J	P

Directions for Scoring

4. Add down so that the total number of "a" answers is written in the box at the bottom of each column (see illustration). Do the same for the "b" answers you have checked. Each of the 14 boxes should have a number in it.
5. Transfer the number in box No. 1 of the answer sheet to box No. 1 below the answer sheet. Do this for box No. 2 as well. Note, however, that you have two numbers for boxes 3 through 8. Bring down the first number for each box beneath the second, as indicated by the arrows. Now add all the pairs of numbers and enter the total in the boxes below the answer sheet, so each box has only one number.
6. Now you have four pairs of numbers. Circle the letter below the larger number of each pair (see answer sheet below for illustration). If the two numbers of any pair are equal, then circle neither, but put a large X below them and circle it.

Sample Answer Sheet

		a	b			a	b			a	b			a	b			a	b								
1		✓		2		✓		3		✓		4		✓		5		✓		6		✓		7			✓
8		✓		9		✓		10		✓		11		✓		12		✓		13		✓		14		✓	
15		✓		16		✓		17		✓		18		✓		19		✓		20		✓		21		✓	
22			✓	23		✓		24		✓		25		✓		26		✓		27		✓		28		✓	
29		✓		30		✓		31		✓		32		✓		33		✓		34		✓		35		✓	
36		✓		37		✓		38		✓		39		✓		40		✓		41		✓		42		✓	
43			✓	44			✓	45		✓		46		✓		47		✓		48		✓		49			✓
50		✓		51		✓		52		✓		53		✓		54		✓		55		✓		56		✓	
57		✓		58		✓		59		✓		60		✓		61		✓		62		✓		63			✓
64		✓		65		✓		66			✓	67		✓		68		✓		69		✓		70		✓	

1	8	2	2	3	9	1	4	3	8	2	4	5	0	10	6	5	1	9	6	7	10	0	8	7	7	3	8
					add				9	1			add				0	10		add				10	0		

1	8	2	2	3	17	3	4	5	1	19	6	7	17	3	8
	E	I			S	N			T	F			J	P	